

Revenues and costs budget **Farmaceutica REMEDIA S.A. - 2020 - consolidated**

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REVENUES

Sales of goods - net **495,320,950**

Remedia Pharmacies 58,230,500
Total farmacii **58,230,500**

Distribution to pharmacies 209,672,300
 Distribution to hospitals 136,236,900
 Distribution to other whlosalers 55,181,250
 Other goods revenues 18,000,000
 Warehousing 18,000,000

Total distribution **437,090,450**

Discounts transferred **0**

Other revenues **27,332,210**

Logistic services 1,770,000
 Rents 1,101,210
 Regulatory affairs 240,000
 Other services 160,000
 Other revenues 24,061,000

Operating revenues **522,653,160**

Financial revenues **45,000**

Interest 30,000
 Revenue from discounts 15,000

Revenues from provisions **0**

Expired goods 0
 Bad debts 0
 Risks & costs 0

TOTAL REVENUES **522,698,160**

COSTS

COGS **451,523,390**

Discounts received **0**

Other costs **48,950,514**

Fuel & lubricants 1,955,576
 Consumables 587,634
 Valuables inventory 213,830
 Energy, water, other utilities 939,847
 Spare parts, mentenance 849,741
 Rents paid 2,656,859
 Insurance 851,367
 Commisions 163,983
 Protocol 151,939
 Advertising 102,858
 Movements 259,966
 Telecom 450,345
 Banck commisions 400,000
 Other services 3,647,650
 Taxes (without wage's taxes) 787,158
 Wages (including taxes) 28,978,127
 Expired goods 500,000
 Bad debts 0
 Other costs 5,091,302

Total operating costs **500,473,905**

Financial costs **252,000**

Interest paid 230,000

Course differences	22,000	
Depreciation & provisions		1,619,580
Depreciation	1,151,580	
Expired goods	468,000	
Bad debts	0	
Risks & costs	0	
TOTAL COSTS		502,345,485
GROSS PROFIT		20,352,675
Tax on profit		3,312,817
NET PROFIT		17,039,858

* Note: the budget includes revenues of Euro 5 mil related to the Transfer contract,
as the difference is to be chased next years