## Revenues and costs budget Farmaceutica REMEDIA S.A. - 2020 - consolidated

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REVENUES					
Sales d	of goods - net			495,320,950	
	Remedia Pharmacies	58,230,500			
	Total farmacii		58,230,500		
	Distribution to pharmacies	209,672,300			
	Distribution to hospitals	136,236,900			
	Distribution to other whlosalers	55,181,250			
	Other goods revenues	18,000,000			
	Warehousing	18,000,000			
	Total distribution		437,090,450		
	Discounts transferred		0		
Other	revenues			27,332,210	
	Logistic services	1,770,000			
	Rents	1,101,210			
	Regulatory affairs	240,000			
	Other servicies	160,000			
	Other revenues	24,061,000			
Operat	ting revenues	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			522,653,160
-	ial revenues			45,000	,,
	Interest	30,000		,	
	Revenue from discounts	15,000			
Reveni	ues from provisions	13,000		0	
neven	Expired goods	0		J	
	Bad debts	0			
	Risks & costs	0			
TOTAL REVE		O .			522,698,160
TOTALKEVE	NOLS				322,030,100
COSTS					
COSTS				451.523.390	
cogs	ints received			451,523,390 0	
COGS Discou	ents received			0	
cogs	costs	1 955 576			
COGS Discou	<i>costs</i> Fuel & lubricants	1,955,576 587 634		0	
COGS Discou	<i>costs</i> Fuel & lubricants Consumables	587,634		0	
COGS Discou	costs  Fuel & lubricants  Consumables  Valuables inventory	587,634 213,830		0	
COGS Discou	costs  Fuel & lubricants  Consumables  Valuables inventory  Energy, water, other utilities	587,634 213,830 939,847		0	
COGS Discou	costs  Fuel & lubricants  Consumables  Valuables inventory  Energy, water, other utilities  Spare parts, mentenance	587,634 213,830 939,847 849,741		0	
COGS Discou	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid	587,634 213,830 939,847 849,741 2,656,859		0	
COGS Discou	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid Insurance	587,634 213,830 939,847 849,741 2,656,859 851,367		0	
COGS Discou	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid Insurance Commisions	587,634 213,830 939,847 849,741 2,656,859 851,367 163,983		0	
COGS Discou	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid Insurance Commisions Protocol	587,634 213,830 939,847 849,741 2,656,859 851,367 163,983 151,939		0	
COGS Discou	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid Insurance Commisions Protocol Advertising	587,634 213,830 939,847 849,741 2,656,859 851,367 163,983 151,939 102,858		0	
COGS Discou	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid Insurance Commisions Protocol Advertising Movements	587,634 213,830 939,847 849,741 2,656,859 851,367 163,983 151,939 102,858 259,966		0	
COGS Discou	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid Insurance Commisions Protocol Advertising Movements Telecom	587,634 213,830 939,847 849,741 2,656,859 851,367 163,983 151,939 102,858 259,966 450,345		0	
COGS Discou	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid Insurance Commisions Protocol Advertising Movements Telecom Banck commisions	587,634 213,830 939,847 849,741 2,656,859 851,367 163,983 151,939 102,858 259,966 450,345 400,000		0	
COGS Discou	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid Insurance Commisions Protocol Advertising Movements Telecom Banck commisions Other services	587,634 213,830 939,847 849,741 2,656,859 851,367 163,983 151,939 102,858 259,966 450,345 400,000 3,647,650		0	
COGS Discou	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid Insurance Commisions Protocol Advertising Movements Telecom Banck commisions Other services Taxes (without wage's taxes)	587,634 213,830 939,847 849,741 2,656,859 851,367 163,983 151,939 102,858 259,966 450,345 400,000 3,647,650 787,158		0	
COGS Discou	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid Insurance Commisions Protocol Advertising Movements Telecom Banck commisions Other services Taxes (without wage's taxes) Wages (including taxes)	587,634 213,830 939,847 849,741 2,656,859 851,367 163,983 151,939 102,858 259,966 450,345 400,000 3,647,650 787,158 28,978,127		0	
COGS Discou	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid Insurance Commisions Protocol Advertising Movements Telecom Banck commisions Other services Taxes (without wage's taxes) Wages (including taxes) Expired goods	587,634 213,830 939,847 849,741 2,656,859 851,367 163,983 151,939 102,858 259,966 450,345 400,000 3,647,650 787,158 28,978,127 500,000		0	
COGS Discou	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid Insurance Commisions Protocol Advertising Movements Telecom Banck commisions Other services Taxes (without wage's taxes) Wages (including taxes) Expired goods Bad debts	587,634 213,830 939,847 849,741 2,656,859 851,367 163,983 151,939 102,858 259,966 450,345 400,000 3,647,650 787,158 28,978,127 500,000		0	
COGS Discou Other	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid Insurance Commisions Protocol Advertising Movements Telecom Banck commisions Other services Taxes (without wage's taxes) Wages (including taxes) Expired goods Bad debts Other costs	587,634 213,830 939,847 849,741 2,656,859 851,367 163,983 151,939 102,858 259,966 450,345 400,000 3,647,650 787,158 28,978,127 500,000		0	E00 473 00E
COGS Discou Other	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid Insurance Commisions Protocol Advertising Movements Telecom Banck commisions Other services Taxes (without wage's taxes) Wages (including taxes) Expired goods Bad debts Other costs Other costs	587,634 213,830 939,847 849,741 2,656,859 851,367 163,983 151,939 102,858 259,966 450,345 400,000 3,647,650 787,158 28,978,127 500,000		0 48,950,514	500,473,905
COGS Discou Other	Fuel & lubricants Consumables Valuables inventory Energy, water, other utilities Spare parts, mentenance Rents paid Insurance Commisions Protocol Advertising Movements Telecom Banck commisions Other services Taxes (without wage's taxes) Wages (including taxes) Expired goods Bad debts Other costs	587,634 213,830 939,847 849,741 2,656,859 851,367 163,983 151,939 102,858 259,966 450,345 400,000 3,647,650 787,158 28,978,127 500,000		0	500,473,905

Course differences	22,000		
Depreciation & provisions		1,619,580	
Depreciation	1,151,580		
Expired goods	468,000		
Bad debts	0		
Risks & costs	0		
TOTAL COSTS			502,345,485
GROSS PROFIT			20,352,675

20,352,675 3,312,817

17,039,858

Tax on profit NET PROFIT

<sup>\*</sup> Note: the budget includes revenues of Euro 5 mil related to the Transfer contract, as the difference is to be chased next years