

Revenues and costs budget **Farmaceutica REMEDIA S.A. - 2015**

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REVENUES

Sales of goods - net

249,678,500

Remedia Pharmacies 92,000,000

Group Pharmacies 150,000

Total pharmacies

92,150,000

Distribution to pharmacies & wholesalers 86,000,000

Distribution to hospitals 56,000,000

Other operations 10,000,000

Call of stock 11,000,000

Dental products 600,000

Other sales of goods 560,000

Total distribution

164,160,000

Discounts granted

-6,631,500

Other revenues

2,450,000

Logistic services 1,200,000

Rents 650,000

Regulatory Affairs/Clinical Studies Monitc 250,000

Other services 150,000

Other revenues 200,000

Operating revenues

252,128,500

Financial revenues

275,000

Interest 275,000

Revenues from provisions

630,000

Expired goods 130,000

Bad debts 500,000

Risks & costs

TOTAL REVENUES

253,033,500

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COSTS

216,920,500

Discounts received

-4,818,000

Other costs

35,180,000

Fuel & lubricants 1,700,000

Consumables 850,000

Valuables inventory 250,000

Energy, water, other utilities 850,000

Spare parts, mentenance 1,000,000

Rents paid 2,000,000

Insurance 300,000

Commisions 200,000

Protocol 125,000

Advertising 150,000

Movements 175,000

Telecom 300,000

Banck commisions 200,000

Medical promotion 2,600,000

Other services	1,200,000	
Taxes (without wage's taxes)	1,100,000	
Wages (including taxes)	21,300,000	
Expired goods	130,000	
Bad debts	500,000	
Other costs	250,000	
Total operating costs		247,282,500
Financial costs		65,000
Interest paid	65,000	
Depreciation & provisions		1,525,000
Depreciation	1,125,000	
Expired goods	150,000	
Bad debts	250,000	
Risks & costs		
TOTAL COSTS		248,872,500
GROSS PROFIT		4,161,000
Tax on profit		832,200
NET PROFIT		3,328,800